



CONTINUING IN GRACE



**“All this is for your
benefit, so that the grace
that is reaching more and
more people may cause
thanksgiving to overflow
to the glory of God.”**

Acts 17:25b NLT

CONTINUING IN GRACE

For Blessings International, Fiscal Year 2019 was one of continued grace. We have seen growth in several areas, including human treatment value (HTV), medication repackaging service (MRS) production, and the number of nations reached, compared to the year prior. We give all glory to God, who leads, sustains, and blesses us as we strive to serve those who help the hurting.

In Fiscal Year 2019 (September 1, 2018 – August 31, 2019), we shipped 301,575 pounds of medicine that went to 106 nations, and reached our highest HTV ever: 119,553,630! It was the first year for free shipping on orders shipped within the United States, and within its first 12 months, we've covered over \$260,000 of shipping costs for our customers, at an average of \$69 per order. Free shipping is a new standard for Blessings International, as it's a practical way to ensure teams—who often need to raise support for each medical mission trip—receive as much product as possible to give to those who need it most.



In June, we had the privilege of being the primary medical source for the 1Nation1Day: Peru outreach, supplying 3,410 pounds of medicines, vitamins, and medical supplies. My family and I were a part of a medical clinic in Lima during 1Nation1Day: Peru, and we were once again impacted by how medicine opens doors for the Gospel. By the end of the 10-day outreach, 27,596 people were treated across the nation and 13,722 gave their lives to Christ at medical clinics alone. Praise the Lord! We're grateful as an organization to be a part of what God is doing across the world and in the hearts of people.

And I wasn't the only Blessings staff member who witnessed God's hand in medical relief abroad this year! Several of our employees went on individual Blessings-supported mission trips to Haiti and Honduras, where they each served alongside some of our ministry partners. We encourage all employees to serve on short-term mission trips, and are glad as an organization to be able to provide this.

Last but not least, progress continued this year as we gained the ability to ship into South Carolina and Indiana, bringing our total to 48 states we can ship to! Acquiring these two states had been a large goal and was a victorious climax in our four-year process of attaining licensure in all of our primary customers' states.

We give thanks to God for His goodness in 2019, the end of a decade of exponential growth. All glory to God for what He has done and is continuing to do as we look forward to bringing hope and healing to neighbors and nations in the coming year.

Yours together in His service,

A handwritten signature in blue ink, appearing to read 'Barry Ewy'. The signature is fluid and cursive.

Barry Ewy, PharmD, JD, MHA
Chief Executive Officer

HUMAN TREATMENT VALUE FOR MEDICINES SHIPPED

In Fiscal Year 2019, the human treatment value (HTV) of the medicines we shipped was **119,538,680!** That is over 119 million courses of medicine and vitamins Blessings International shipped to medical teams, clinics, and hospitals around the world. Medicines from Blessings went to 106 nations, five more than last year. The chart on the opposite page details exactly how many dosages went to each nation.

HTV is our measurement for the number of lives affected by a product ordered through Blessings International. It is measured by totaling the number of medicines shipped that fall into one of two categories: curative treatments and treatment days.



Children at a wellness clinic in Malawi. Photo courtesy Circle of Hope International.



Curative treatments are defined as one full dosage of a treatment, regardless of how many individual pills/tablets/injections are required. For example, one course of antibiotics to treat an infection may require multiple tablets given to a patient over multiple days, but for HTV accounting purposes, it will only be counted as one treatment. Curative treatments include items such as antibiotics and anti-malarials.



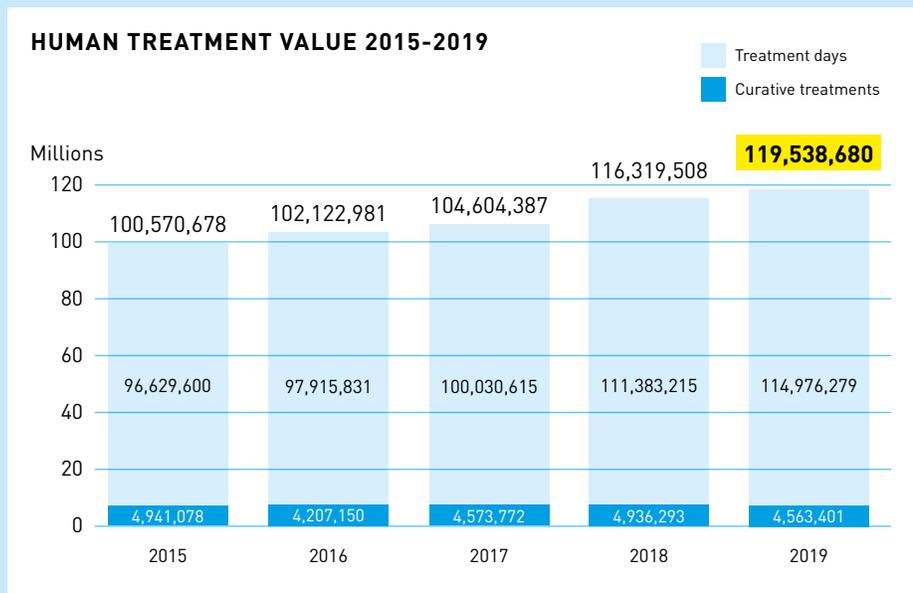
Treatment days are defined by the number of days a medicine is used. Total treatment days are the number of pharmaceutical dosages that are used to treat acute or chronic issues (including items such as analgesics, vitamins, antihypertensives, etc.) For example, if Blessings ships a bottle of 500 vitamins and someone takes one multi-vitamin per day, that bottle will equal 500 treatment days.

Out of FY 2019's total human treatment value, 4,562,401 were curative treatments and 114,976,279 were treatment days. With the medicines Blessings International shipped in FY 2019, an estimated 8,394,944 people were treated!

**4.5
MILLION
CURATIVE
TREATMENTS**

**115
MILLION
TREATMENT
DAYS**

**8.4
MILLION
PEOPLE
TREATED**



HUMAN TREATMENT VALUE FOR ORDERS SHIPPED BY COUNTRY

	HTV	%
CARIBBEAN & CENTRAL AMERICA		
Belize	1,553,917	1.30%
Costa Rica	1,118,586	0.94%
Cuba	499,182	0.42%
Dominica	41,645	<.1%
Dominican Republic	6,647,283	5.56%
El Salvador	2,663,663	2.23%
Guatemala	15,743,357	13.17%
Haiti	22,143,356	18.52%
Honduras	23,733,987	19.85%
Jamaica	3,381,522	2.83%
Nicaragua	669,299	0.56%
Panama	1,578,233	1.32%
Saint Kitts & Nevis	57,214	<.1%
Saint Vincent & the Grenadines	44,820	<.1%
Trinidad and Tobago	49,673	<.1%
Turks and Caicos Islands	133,843	<.1%
Subtotal	80,059,580	66.97%

EAST ASIA & PACIFIC

Cambodia	1,605,840	1.34%
China	60,191	<.1%
Fiji	12,978	<.1%
Indonesia	41,885	<.1%
Laos People's Dem. Republic	6,000	<.1%
Malaysia	18,397	<.1%
Micronesia, Federal State of	17,969	<.1%
Mongolia	256,796	0.21%
Myanmar	732,093	0.61%
Papua New Guinea	141,014	0.12%
Philippines	1,880,599	1.57%
Thailand	419,349	0.35%
Vietnam	443,134	0.37%
Subtotal	5,636,245	4.71%

EUROPE

Bulgaria	77,224	<.1%
Estonia	5,528	<.1%
Greece	160,380	0.13%
Kosovo	25,417	<.1%
Netherlands	7,482	<.1%
Romania	530,129	0.44%
Turkey	14,776	<.1%
Subtotal	820,936	0.69%

	HTV	%
SOUTH AMERICA		
Argentina	77,114	<.1%
Bolivia	275,528	0.23%
Brazil	752,587	0.63%
Chile	21,200	<.1%
Colombia	209,923	0.18%
Ecuador	3,215,141	2.69%
Guyana	356,487	0.30%
Paraguay	131,358	0.11%
Peru	4,264,069	3.57%
Suriname	35,625	<.1%
Venezuela	979,411	0.82%
Subtotal	10,318,443	8.63%
U.S.A.		
Puerto Rico	290,372	0.41%
U.S.A.	1,160,407	1.07%
Subtotal:	1,450,779	1.56%

RUSSIA AND INDEPENDENT STATES

Armenia	26,363	<.1%
Kazakhstan	26,467	<.1%
Kyrgyzstan	82,469	<.1%
Russian Federation	15,456	<.1%
Moldova	435,278	0.36%
Ukraine	289,872	0.24%
Subtotal	875,905	0.73%

SOUTH ASIA

Bangladesh	62,541	<.1%
India	510,950	0.43%
Nepal	351,580	0.29%
Sri Lanka	78,560	<.1%
Subtotal	1,003,631	0.84%

MIDDLE EAST AND NORTH AFRICA

Egypt	37,618	<.1%
Iraq	39,640	<.1%
Israel	28,431	<.1%
Jordan	290,109	0.24%
Lebanon	658,365	0.55%
Morocco	68,496	<.1%
Palestinian Territories	121,305	0.10%
Subtotal:	1,243,964	1.04%

	HTV	%
NORTH AMERICA (NOT U.S.)		
Canada	4,747	<.1%
Mexico	1,944,621	1.63%
Subtotal	1,949,368	1.91%

SUB-SAHARAN AFRICA

Angola	171,600	0.14%
Benin	489,268	0.41%
Burkina Faso	182,899	0.15%
Burundi	58,526	<.1%
Cameroon	27,780	<.1%
Central African Republic	64,141	<.1%
Chad	2,020	<.1%
Comoros	67,026	<.1%
Congo, Democratic Republic	12,261	<.1%
Congo, Republic of	169,564	0.41%
Ethiopia	682,028	0.57%
Gabon	10,554	<.1%
Gambia	402,363	0.34%
Ghana	1,184,413	0.99%
Ivory Coast (Cote d'Ivoire)	719,006	0.60%
Guinea	16,118	<.1%
Kenya	1,514,901	1.27%
Lesotho	27,200	<.1%
Liberia	479,516	0.29%
Madagascar	11,710	<.1%
Malawi	343,211	0.14%
Mauritania	16,683	<.1%
Mozambique	212,142	<.1%
Namibia	26,925	<.1%
Niger	1,147,566	0.96%
Nigeria	4,368,890	3.65%
Rwanda	2,048	<.1%
Senegal	207,316	0.17%
Sierra Leone	219,124	0.17%
South Africa	135,020	0.18%
South Sudan	168,880	0.11%
Swaziland	43,891	<.1%
Tanzania	606,887	0.51%
Togo	282,515	0.24%
Uganda	610,177	0.51%
Zambia	1,210,596	1.01%
Zimbabwe	285,064	0.24%
Subtotal	16,179,829	13.54%

	HTV	%
GRAND TOTAL	119,538,680	100%

FINANCIAL REPORT

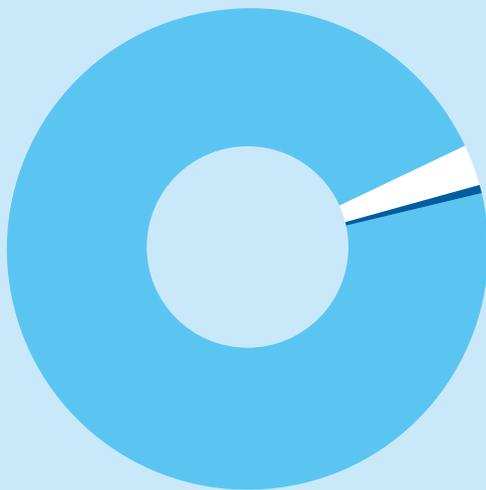
We are thankful that our revenue this past year once again exceeded expenses. By covering our expenses through our operations, Blessings continues to be able to utilize 100% of every donated dollar to support benevolence projects (detailed on pages 8 through 10).

Because transparent integrity is one of our core values, we are open and honest in our operations, transactions, and dealings, from our finances to our communications. Blessings International undergoes a financial audit each year by an independent public accounting firm. This independent auditor also prepares our IRS Form 990, which the graphs below are based upon.



Guatemalan children leaning on a tote of prenatal vitamins, observing the clinic and pharmacy. Photo courtesy Casa Colibri.

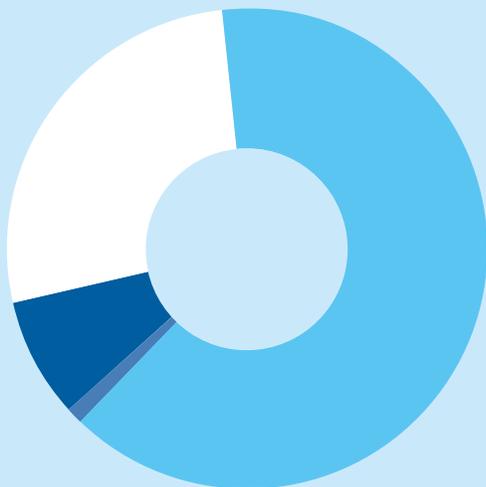
BLESSINGS INTERNATIONAL FISCAL YEAR 2019 FINANCIAL SNAPSHOT



SUPPORT & REVENUE

-  Program Service Revenue
\$4,766,580 **95.4%**
-  Donor Contributions
\$145,702 **2.9%**
-  Investment & Other Revenue
\$86,154 **<1.7%**

Total \$4,998,436



EXPENSES

-  Medicine & Gifts
\$3,235,189 **65%**
-  Program Service Expenses
\$1,295,650 **26%**
-  Management & General
\$350,832 **7.1%**
-  Fundraising Expenses
\$94,088 **1.9%**

Total \$4,975,759



The Evangelical Council of Financial Accountability accredits its members and holds them to high standards of accountability with respect to governance, financial management, and stewardship/fundraising practices. Blessings International is proud to have achieved these standards and has been a member of ECFA since March of 1990.

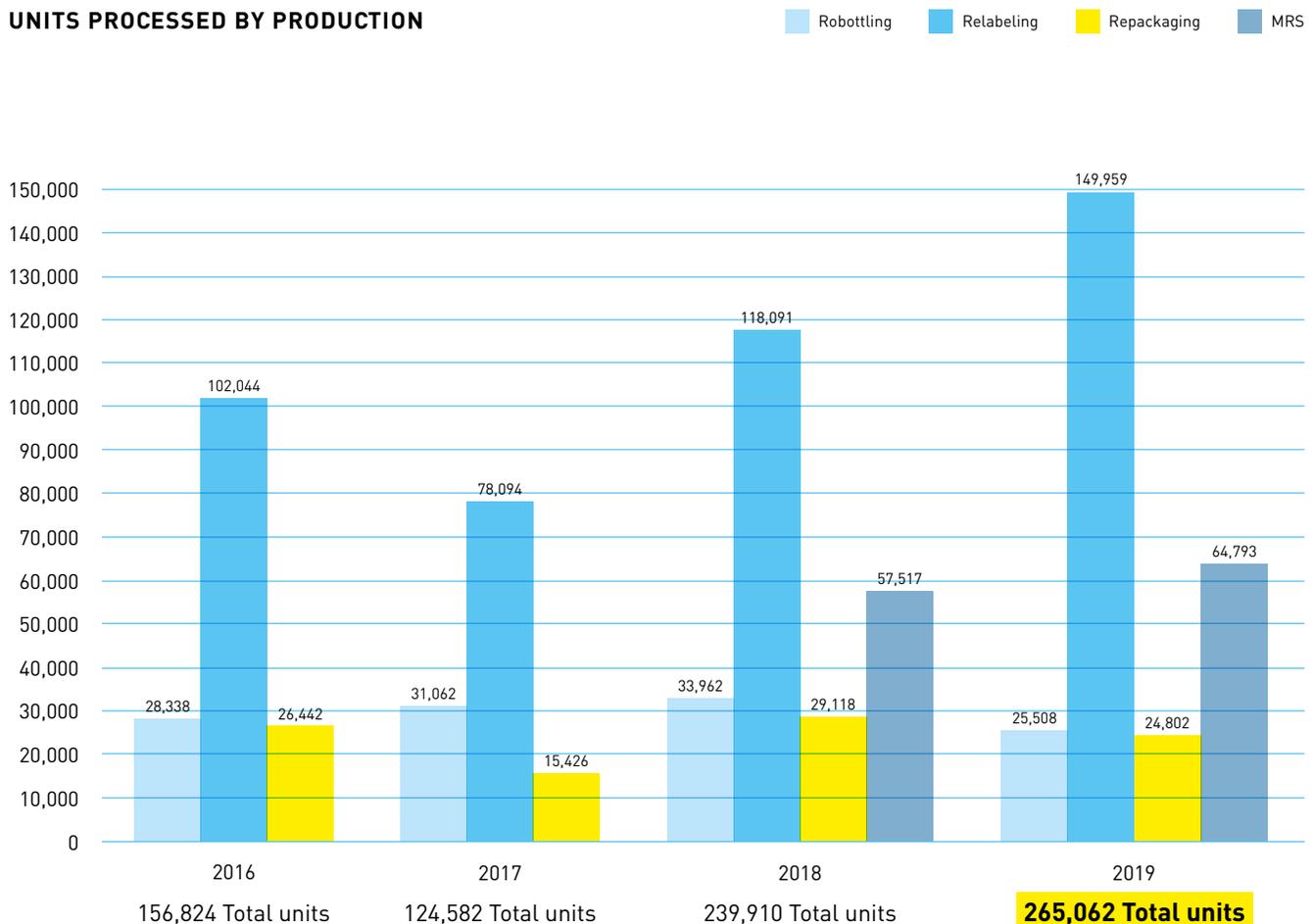
PRODUCTION REPORT

The production department at Blessings International is responsible for rebottling, repackaging, and relabeling items that we purchase directly from manufacturers and other pharmaceutical entities both in the United States and abroad. Blessings is licensed by the US Food and Drug Administration as a repackager and is authorized to import medicine and medical supplies for exportation.

We hired two new team members for the production department, which is now a team of three, and their teamwork contributed to a significant increase in relabeling and our medication repackaging service (MRS). **Now in its second year, our MRS output increased by 10.3%.** We expect MRS production to continue to expand as its beyond-use dating increases in FY 2020.



UNITS PROCESSED BY PRODUCTION



BENEVOLENCE PROJECTS

Clinic Expansion and Ministry Support

\$131,687



Fiscal Year 2019 saw the continuation of a longstanding partnership with Health Talents International. Pictured is their permanent clinic in Guatemala, which benefitted.

Blessings International believes in the power of medicine to save and improve lives. An adequate facility and properly trained staff with appropriate equipment are critical components to saving and improving those lives. This fiscal year, Blessings International provided support for adequate facilities and appropriate equipment for clinics in Papua New Guinea, Pakistan, and Guatemala. Blessings also provided funding for doctors to participate in Christian residency programs located overseas, as well as assistance for ongoing missionary support.

Blessings International also links arms with local ministries that we feel complement our vision or are likewise working to fulfill the Great Commission. Whether monetarily or otherwise, Blessings International proudly supports these ministries to further their work for the Lord.

Collaborative Relief Efforts

\$81,318



Barry Ewy, CEO of Blessings, and family serving in the pharmacy portion of the medical clinic in Peru during 1Nation1Day.

Blessings International collaborated with several organizations during FY 2019, supplying pharmaceuticals, vitamins, and medical supplies for relief and development efforts. These included efforts following wars or other types of armed conflicts, as well as those in developing nations with infrastructure challenges that struggle to improve basic medical services. In countries such as Peru, Ethiopia, Haiti, Guatemala, and many others, collaborative efforts led to more people receiving life-saving medicine.

We were very happy to partner with our friends at Clinica Esperanza in Roatán, Honduras. "What makes us different is we have medicine," says Peggy Stranges, the clinic founder. Pharmaceuticals and vitamins, many sourced from Blessings, fill the pharmacy shelves, unlike other facilities on the island. Even the main hospital refers patients to Clinica Esperanza for prescription fulfillment. In just one day, the clinic can see 110+ patients, giving out over 8,000 pills and around 300 prescriptions. Without these services, many inhabitants of Roatán would go without critical medicine, and Blessings is happy to be a part of the crucial outreach to these people of Honduras.

Blessings International also worked closely with Missions.Me in FY 2019 to provide medicine for the outreach event 1Nation1Day, held throughout the entire country of Peru. During the outreach, 2,000 medical professionals and volunteers treated over 27,000 patients. A total of 1,100,000 people were reached through all of the efforts of the 1Nation1Day event. "We wouldn't be able to do what we do without Blessings," says Gabe Bahlhorn, chief communications officer at Missions.Me. "We'd rather run farther together than faster alone."

As a result of partnering with organizations so willing to serve, Blessings International helps countless people receive care.

"We wouldn't be able to do what we do without Blessings."

Emergency Disaster Relief

\$16,548

Blessings International continues its commitment to supply response teams with vitally important medicines needed for the acute recovery phase following natural disasters in developing nations, as well as in the United States. This fiscal year's disaster relief efforts included provision following Hurricane Florence, which primarily affected North and South Carolina as well as other areas in September 2018.

Additionally, during the fiscal year, many teams responded to the significant need in Venezuela, a country where the people have endured much hardship over recent years. Much-needed medical relief was provided for over 127,028 people. There is thankfulness for the teams working there who received medicine and medical supplies from Blessings International to ease suffering and bring health and comfort.



Children in Venezuela who benefitted from deworming medicine and critical medical care. (Photo courtesy Proyecto Niños de la Selva.)

Haiti Orphanage Medical Support (HOMS)

\$62,611

The HOMS program was developed to provide consistent, standardized, and quality medical care to orphanages in Haiti, and does so for over 750 orphans in seventeen Haitian orphanages. The program provides basic medical care for maladies such as vitamin deficiency, skin infection, malaria, and other ailments common in the impoverished nation of Haiti. HOMS collects data on the children, monitoring the orphanages to ensure they provide a sufficient level of care for each child.

Blessings International is proud to continue to support these Haitian children in their healthy development and growth. Over \$16,000 was raised in FY 2019 for a new vehicle, lovingly dubbed the HOMSmobile. Hearty enough to weather the difficult Haitian roads and terrain, the HOMSmobile transports the medical supplies and treatments from orphanage to orphanage. The purchase of this vehicle has helped achieve continued success with the program for the orphans.

Since the inception of the HOMS project, nearly 1,000 Haitian children have directly benefited from evaluation, care, treatment, medicine, and vitamins. In a country that has had to endure repeated tragedy and loss, the HOMS project represents hope, love, and compassion to the children.



Over 750 orphans in seventeen different Haitian orphanages benefit consistently from the HOMS project, ensuring good nutrition and health.



This seventeen-year-old boy in Burkina Faso almost succumbed to the devastation of malaria. Properly administered antimalarial medicines saved his life.

“Thank you, Blessings International, for medication to treat this patient with multiple symptoms related to malaria!”



Team members from Agape Medical Clinic in Weatherford, Oklahoma. Blessings regularly supplies medicines for this vital community outreach and others like it.

Malaria

\$12,437

The third-largest killer of children globally, malaria is one of the deadliest diseases on earth. Out of the 405,000 malaria-related deaths worldwide in 2018, 272,000 (67%) were children under the age of five. There are almost 3.2 billion people at risk of contracting malaria, with an estimated 228 million individuals having contracted it worldwide during 2018. If one lives in sub-Saharan Africa, the stakes are highest. This area accounted for 93% of all new cases of malaria contraction and 94% of all malaria deaths in 2018.

To help make a difference, Blessings International was able to give away antimalarial medicine to treat 13,526 people in 34 different countries. One seventeen-year-old boy (pictured) in Burkina Faso is a true success story. When he turned up at the clinic run by Mission Partners for Christ, he was displaying symptoms of elevated heartrate, low blood pressure, weakness, diarrhea, and a temperature of 105 degrees! If delayed any further, this situation could have ended up deadly, but didn't as a result of the antimalarial medicine received from Blessings International, administered just in time.

“Thank you, Blessings International, for medication to treat this patient with multiple symptoms related to malaria!” gushes Sheri Postma with MPFC. Gratitude abounds to be able to save precious lives like this one from the devastation of malaria.

USA Clinic Support

\$57,330

While International is a part of our name, we recognize there are many people hurting and in need here in the United States. This program supplies medicine for non-profit and church-based clinics in the USA. This past year, Blessings worked with seventy-three charitable US-based clinics that provide care and treatment to those who are underserved or cannot afford healthcare. The program also works with pregnancy clinics to provide prenatal tablets and maternal care. Through donations, Blessings is able to provide free or heavily subsidized medicines to these clinics.

Even though the total value of shipments to US clinics is significantly lower than the value of all shipments, Blessings International is committed to helping the poor and underserved of our nation. Blessings will continue to help the many US clinics working to fill the urgent need of providing medical care to the least fortunate among us.

BLESSINGS INTERNATIONAL BOARD OF TRUSTEES

It is by God's grace that we are able to continue the vision set forth by our founder, Dr. Harold Harder, in 1981. As we seek to heal the hurting, build healthy communities, and transform lives in Jesus' name, we know none of our work would be possible without the Lord's blessing and without the partnership of our customers and donors. Thank you to everyone who prays, donates, orders, and places our products into the hands of those who need them most! **We are blessed to serve you and to serve alongside you.**



Donald Tredway, MD, PhD
Chair
Physician



Karen Carmichael, Esq.
Vice Chair
Trust Attorney



Clay Powell, MD
Corporate Secretary
Physician



Mike Smith, EA
Treasurer
Tax Accountant



**Barry Ewy, PharmD,
JD, MHA**
CEO, Blessings
International



**Chisoo Choi,
MD**
Physician



Geof Jackson
(Not Pictured)
Pastor



Kyle Panter, PharmD
Pharmacist

BLESSINGS INTERNATIONAL CORE VALUES

Christ Centered – We desire to share the love and compassion of Jesus Christ with all those we serve, whether serving our customers, co-workers, vendors or donors.

Customer Focused – We desire for our customers to have an excellent experience working with our ministry through each and every encounter.

Quality Driven – We aim to provide high quality products to the right customer at the right time, every time.

Transparent Integrity – From our finances to our communication, we will be open and honest in our operations, transactions and dealings.

Donor Appreciation – We are grateful to those who support our ministry through gifts and prayer and will use all gifts in a responsible manner to benefit persons around the world in need.

Celebrate Success – We will celebrate the successes and milestones of our ministry, each other and our lives.





THE VISION OF BLESSINGS INTERNATIONAL IS TO HEAL THE HURTING GLOBALLY AND LOCALLY BY PROVIDING LIFE-SAVING PHARMACEUTICALS, VITAMINS, AND MEDICAL SUPPLIES TO MEDICAL MISSION TEAMS, CLINICS, AND HOSPITALS; TO BUILD HEALTHY COMMUNITIES BY TREATING THE POOR AND VICTIMS OF ENDEMIC MEDICAL PROBLEMS, OUTBREAKS OF DISEASE, OR OVERWHELMING DISASTERS; AND TO TRANSFORM LIVES BY ACTIVELY DEMONSTRATING THE LOVE AND COMPASSION OF JESUS CHRIST.

If you would like to order medicine for a medical trip or make a donation to our ministry, please go to:

www.blessing.org



BLESSINGS INTERNATIONAL

1650 N. Indianwood Ave. Broken Arrow, OK 74012, 918-250-8101

info@blessing.org

